



Fluid Power Products, Inc.

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Fluid Power Products, Inc. is a leading Applications & Systems Engineering company in the Industrial Hydraulics Industry. Core to our philosophy is the development of signature manifold & systems solutions using Sun Hydraulics cartridge valve technology and unique manufacturers we represent for OEM and User customers in New England. We have engineering & sales offices in Southborough, MA and Sarasota, FL and offer 3D modeling and in-house assembly & inventory to reach and maintain customers.

We are seeking an Inside Sales Representative to expand our growing sales team. You will work directly with customers and vendors to enter and expedite orders, resolve questions, and offer solutions from our diverse product offerings.

Responsibilities:

- Present and sell company products and services to new & existing customers
- Routine customer order entry and expedite support
- Quote price and delivery to fulfill customer requirements
- Resolve customer inquiries and complaints
- Work directly with our Outside Engineers and vendors to satisfy customer needs
- Generate and manager Bill of Material in our business information system

Qualifications:

- Strong Mechanical background & computer literacy
- Previous experience in sales, customer service, or other related fields
- Familiarity with electronic order entry systems
- Ability to build rapport with customers
- Motivated self-starter who enjoys working independently and as part of a team
- Strong organizational skill, deadline and detailed-oriented

If you wish to explore your potential, please e-mail your resume in confidence to: HR@fppinc.com

Fluid Power Products, Inc.

Specializing In Hydraulic Systems Design & Component Application Engineering

Come Visit Us At: www.fppinc.com